

## **DISCOVER**

### Goal

Our goal is to recommend the right solution(s) for your application.

## Output

Based on what solution is right for your application, we will send you a quote for the solution(s), lead time, and payment terms. The quote will be valid for 30 days.

## **ORDER**

#### Goal

Receive a PO or credit card authorization for the quoted solution(s).

### **Output**

We promise to deliver the solution backed by our on-time delivery guarantee.

# **SUPPORT**

#### Goal

We provide ongoing support. We offer resources to help you and your company get the most from your solution.

# Output

Our knowledge center contains relevant educational information which we will send you. We also will setup sales support calls.

# **LOYALTY**

#### Goal

Your Happiness is our ultimate Goal!

### Output

If you are satisfied with your Order we would love to hear from you by taking our Customer Happiness Survey.